



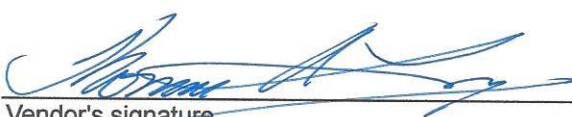
Invoice No.: IND-1017-00003

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204

Invoice Date: 1/19/18
Order Number: 0018532218
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2017 - 9/30/2018
Contract Amount: \$2,250,000.00
Contract Number: 24301
Date of Services: 12/1/2017 -12/31/2017
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid: \$191,754.65
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2017 - September 30, 2018

Expense Type	Budget Category	Expense Detail	Budgeted Cost Original at 10/1/17	Actual Cost Dec-17	Actual Expenses YTD-Dec 2017	Remaining Balance Jan 2018 to Sep-2018
Administrative	Salary	President & CEO	\$55,000.00		-	\$55,000.00
Administrative	Salary	VP of Administration	\$35,000.00		-	\$35,000.00
Administrative	Salary	Assistant Director of Finance	\$0.00		-	\$0.00
Administrative	Salary	Senior Accountant	\$12,000.00		-	\$12,000.00
Administrative	Salary	Junior Accountant	\$0.00		-	\$0.00
Administrative	Salary	Bookkeeper	\$4,000.00		-	\$4,000.00
Services	Salary	VP of Operations	\$40,000.00		-	\$40,000.00
Services	Salary	Indiana Services Director	\$0.00		-	\$0.00
Services	Salary	Services Coordinator	\$15,000.00		-	\$15,000.00
Services	Salary	Services Assistance	\$8,000.00		-	\$8,000.00
Services	Salary	Billing Coordinator	\$8,000.00		-	\$8,000.00
Services	Salary	Service Provider Approval	\$1,000.00		-	\$1,000.00
Services	Salary	Service Provider Monitoring	\$4,000.00		-	\$4,000.00
Services	Salary	Hotline Counselor	\$2,000.00		-	\$2,000.00
		Subtotal	\$184,000.00	\$0.00	\$0.00	\$184,000.00
Administrative	Fringe	Unused Sick	\$0.00		-	\$0.00
Services	Fringe	Unused Sick	\$0.00		-	\$0.00
Administrative	Fringe	Payroll Taxes	\$9,000.00		-	\$9,000.00
Services	Fringe	Payroll Taxes	\$4,000.00		-	\$4,000.00
Administrative	Fringe	Workers' Comp	\$500.00		-	\$500.00
Services	Fringe	Workers' Comp	\$500.00		-	\$500.00
Administrative	Fringe	Pension	\$2,500.00		-	\$2,500.00
Services	Fringe	Pension	\$1,500.00		-	\$1,500.00
Administrative	Fringe	Employee Group Ins	\$17,000.00		-	\$17,000.00
Services	Fringe	Employee Group Ins	\$10,000.00		-	\$10,000.00
		Subtotal	\$45,000.00	\$0.00	\$0.00	\$45,000.00
Administrative	Travel	Travel/Lodging	\$500.00		-	\$500.00
Services	Travel	Travel	\$7,500.00	\$129.51	129.51	\$7,370.49
		Subtotal	\$8,000.00	\$129.51	\$129.51	\$7,870.49
Administrative	Supplies	Office Expense	\$44,000.00	\$37.24	37.24	\$43,962.76
Services	Supplies	Computer Resources/Upgrades	\$10,000.00		-	\$10,000.00
Services	Supplies	Client Education Materials	\$15,000.00		-	\$15,000.00
Services	Supplies	Pregnancy Test Kits	\$7,000.00	\$207.10	1,297.10	\$5,702.90
		Subtotal	\$76,000.00	\$244.34	\$1,334.34	\$74,665.66
Administrative	Contracts	Accounting/IT/Legal consulting	\$5,000.00		355.69	\$4,644.31
Administrative	Contracts	Auditing	\$5,000.00		-	\$5,000.00
Administrative	Contracts	Copier Service Contracts	\$1,000.00		-	\$1,000.00
Services	Contracts	Client Service Providers	\$1,836,000.00	\$191,200.17	495,066.01	\$1,340,933.99
Services	Contracts	Meetings/Seminars/Conference	\$9,000.00		-	\$9,000.00
Services	Contracts	Services Advertising	\$0.00		-	\$0.00
Services	Contracts	Services Database Consulting	\$10,000.00	\$180.63	1,944.38	\$8,055.62
		Subtotal	\$1,866,000.00	\$191,380.80	\$497,366.08	\$1,368,633.92
Administrative	Other	Professional Development	\$2,000.00		-	\$2,000.00
Administrative	Other	Job advertising	\$500.00		-	\$500.00
Administrative	Other	New employee screening	\$250.00		-	\$250.00
Administrative	Other	Postage/Shipping	\$3,500.00		-	\$3,500.00
Administrative	Other	Rent	\$22,500.00		-	\$22,500.00
Administrative	Other	Telephone Service	\$3,000.00		-	\$3,000.00
Administrative	Other	General Business Liability Ins	\$1,000.00		-	\$1,000.00
Administrative	Other	Insurance - Directors & Officers	\$1,750.00		-	\$1,750.00
Services	Other	Toll Free Referral System	\$1,500.00		-	\$1,500.00
Services	Other	Contract Closetout Cost	\$35,000.00		-	\$35,000.00
		Subtotal	\$71,000.00	\$0.00	\$0.00	\$71,000.00
		Administrative	\$225,000.00	\$37.24	\$392.93	\$224,607.07
		Services	\$2,025,000.00	\$191,717.41	\$498,437.00	\$1,526,563.00
		Total	\$2,250,000.00	\$191,754.65	\$498,829.93	\$1,751,170.07

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2017-18

Cost Category	Budgeted Dollars	Actual Expenses	Actual Expenses	Remaining Balance
		Dec-17	YTD - Dec 2017	Jan 2018 to Sep-2018
Personnel				
President & CEO	\$55,000.00	\$0.00	\$ -	\$55,000.00
VP of Administration	\$35,000.00	\$0.00	\$ -	\$35,000.00
Assistant Director of Finance	\$0.00		\$ -	\$0.00
Senior Accountant	\$12,000.00	\$0.00	\$ -	\$12,000.00
Junior Accountant	\$0.00		\$ -	\$0.00
Bookkeeper	\$4,000.00	\$0.00	\$ -	\$4,000.00
Professional Development	\$2,000.00	\$0.00	\$ -	\$2,000.00
Payroll Taxes	\$9,000.00	\$0.00	\$ -	\$9,000.00
Workers Compensation Insurance	\$500.00	\$0.00	\$ -	\$500.00
Pension	\$2,500.00	\$0.00	\$ -	\$2,500.00
Employee Group Insurance	\$17,000.00	\$0.00	\$ -	\$17,000.00
Job Advertising	\$500.00		\$ -	\$500.00
New Employee Screening	\$250.00		\$ -	\$250.00
Total Personnel	\$ 137,750.00	\$ -	\$ -	\$ 137,750.00
Operating				
Accounting/IT/Legal Consulting	\$5,000.00	\$0.00	\$ 355.69	\$4,644.31
Postage/Shipping	\$3,500.00	\$0.00	\$ -	\$3,500.00
Auditing	\$5,000.00	\$0.00	\$ -	\$5,000.00
Travel/Lodging	\$500.00		\$ -	\$500.00
Rent	\$22,500.00	\$0.00	\$ -	\$22,500.00
Telephone Service	\$3,000.00	\$0.00	\$ -	\$3,000.00
General Business Liability Insurance	\$1,000.00	\$0.00	\$ -	\$1,000.00
Insurance-Directors & Officers	\$1,750.00	\$0.00	\$ -	\$1,750.00
Office Expense	\$44,000.00	\$37.24	\$ 37.24	\$43,962.76
Computer Resources	\$0.00		\$ -	\$0.00
			\$ -	\$0.00
Total Operating	\$ 86,250.00	\$ 37.24	\$ 392.93	\$ 85,857.07
Equipment				
Equipment Service Contracts	\$1,000.00	\$0.00	\$ -	\$1,000.00
Total Administrative Expenses	\$ 225,000.00	\$ 37.24	\$ 392.93	\$ 224,607.07

**Actual Services Expenses
Indiana: Fiscal Year 2017-18**

Cost Category Personnel	Budgeted Dollars	Actual Expenses Dec-17	Actual Expenses YTD-Dec 2017	Remaining Balance Jan 2018 to Sep-2018
Vice President of Operations	\$40,000.00	\$0.00	\$ -	\$40,000.00
Indiana Services Director	\$0.00		\$ -	\$0.00
Services Coordinator	\$15,000.00	\$0.00	\$ -	\$15,000.00
Billing Coordinator	\$8,000.00	\$0.00	\$ -	\$8,000.00
Services Assistance	\$8,000.00	\$0.00	\$ -	\$8,000.00
Service Provider Approval	\$1,000.00	\$0.00	\$ -	\$1,000.00
Service Provider Monitoring	\$4,000.00		\$ -	\$4,000.00
Hotline Counselor	\$2,000.00	\$0.00	\$ -	\$2,000.00
Payroll Taxes	\$4,000.00	\$0.00	\$ -	\$4,000.00
Workers Compensation Insurance	\$500.00	\$0.00	\$ -	\$500.00
Pension	\$1,500.00	\$0.00	\$ -	\$1,500.00
Employee Group Insurance	\$10,000.00	\$0.00	\$ -	\$10,000.00
Total Personnel	\$ 94,000.00	\$ -	\$ -	\$ 94,000.00
Operating				
Client Education Materials	\$15,000.00	\$0.00	\$ -	\$15,000.00
Services Advertising	\$0.00	\$0.00	\$ -	\$0.00
Meetings/Seminars/Conference	\$9,000.00		\$ -	\$9,000.00
Travel/Lodging To Service Providers	\$7,500.00	\$129.51	\$ 129.51	\$7,370.49
Srvcs Database Consulting & Dev	\$10,000.00	\$180.63	\$ 1,944.38	\$8,055.62
Client Service Providers	\$1,836,000.00	\$191,200.17	\$ 495,066.01	\$1,340,933.99
Toll-free Referral System	\$1,500.00	\$0.00	\$ -	\$1,500.00
Computer Resources	\$10,000.00		\$ -	\$10,000.00
Contract Closeout Cost	\$35,000.00			\$35,000.00
Total Operating	\$ 1,924,000.00	\$ 191,510.31	\$ 497,139.90	\$ 1,426,860.10
Equipment				
Pregnancy Test Kits	\$7,000.00	\$207.10	\$ 1,297.10	\$5,702.90
Total Services Expenses	\$ 2,025,000.00	\$ 191,717.41	\$ 498,437.00	\$ 1,526,563.00